

October 14, 2024

Tornado disrupts manufacturing activity at Baxter's North Carolina facility

Baxter's IV fluid plant at North Carolina (65 Pitts Station Rd, Marion, North Carolina) was damaged by a severe tornado last month and as a result manufacturing operations are shut down. While Baxter has already started the restoration and rebuilding of the facility, but the resolution timeline is not clear.

This facility holds great significance not just for Baxter, but for the entire US market. This is because, USFDA issued warning that disruption at the facility can create nationwide shortage of certain products. As per our records,

- 1. Total of 46 drugs (44 NDAs and 2 ANDAs) are being manufactured in this facility.
- 2. Out of the 44 NDAs, 33 products face no generic competition and another 8 products have only one generic competitor
- 3. out of 46 products are backed by other facilities.
- 4. This facility contributes ~60% of Baxter's total US sales.
- 5. Fresenius Kabi is likely to be the biggest beneficiary if disruption happened.



Table 1 LOW COMPETITION PRODUCTS

Sr. No.	Appl. No	Generic Name	Brand Name	Appl. Owner	Other Gx competitors	Other Facility for same NDA/ANDA	Complexity	Sales CY23 (IN USD MN)
1	NDA 013684	OSMITROL 10% IN WATER IN PLASTIC CONTAINER	MANNITOL	BAXTER HLTHCARE				0.11
2		J J						
3								
4								
	_							
5								
	-							-
6	_			Pre	mium			_
7				Cor	ntent			
8	-							
	-							
9								
10	_							
11								
12								

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Sr. No.	Appl. No	Generic Name	Brand Name	Appl. Owner	Other Gx competitors	Other Facility for same NDA/ANDA	Complexity	Sales CY23 (IN USD MN)
13								
14								
15	-			Pre	mium			-
16								
17				COI	ntent			_
18	_							
19 20	-							-
20								
22								
23								
24		1		1		1		

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Sr. No.	Appl. No	Generic Name	Brand Name	Appl. Owner	Other Gx competitors	Other Facility for same NDA/ANDA	Complexity	Sales CY23 (IN USD MN)
25								
26								
27								
28				Ducu				
29					nium Itent			
30	_			COT	ιτεπι			_
31	_							_
32								
33								
34								



Sr. No.	Appl. No	Generic Name	Brand Name	Appl. Owner	Other Gx competitors	Other Facility for same NDA/ANDA	Complexity	Sales CY23 (IN USD MN)
35				1				
36	_							
37	_							
				Pren	nium			
38				Con	tent			
39								
40								
41								
42						1		



Sr. No.	Appl. No	Generic Name	Brand Name	Appl. Owner	Other Gx competitors	Other Facility for same NDA/ANDA	Complexity	Sales CY23 (IN USD MN)		
						1 1				
43	Premium									
				Cor	ntent					
44										
				Total						

* Cos highlighted in red are Indian listed companies Source:- GenUS, Research Delta Advisors Note: Sales as per Medicaid Drug Rebate Program

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Table 2 COMMODITIZED PRODUCTS

Sr No.	ApplNo	Generic Name	Brand Name	Appl. Owner	Other Gx competitors	Other Facility for same NDA/ANDA	Sales CY23 (IN USD MN)
1				Premium			
2				Content	1		
				Total	•		

Source:- GenUS, Research Delta Advisors

Note: Sales as per Medicaid Drug Rebate Program